Appendix B: Ranking System in case of excessive demand.

It is possible, although highly unlikely, that the fund will be under-subscribed. In that case, the window can be extended to allow more applications. However, it is more likely that the fund will be over-subscribed and there will be more eligible businesses who meet all the criteria than there is funding available.

In order to manage demand and ensure businesses who have been most impacted by the COVID-19 lockdown measures are supported, a ranking system will be put in place as part of the decision making process. For simplicity and transparency, the principles will be aligned to the key eligibility criteria, specifically the number of employees, loss of income and fixed property costs.

The criteria and ranking approach are set out in the table below, where the higher numerical rank represents the higher priority to be considered as part of the decision making and selection process.

| Criteria | Sub Criteria | Ranking Range |
|--|--|------------------|
| Number of employees | 8 - 10 employees | 3-4 |
| | 5 - 7 employees | 2-3 |
| | Fewer than 5 employees | 1-2 |
| Loss of income | Over 91% loss of income | 3-4 |
| | Between 71% and 90% loss of income | 2-3 |
| | Between 50% and 70% loss of income | 1-2 |
| Percentage of fixed costs as a proportion of total costs | Total fixed costs greater than 75% of total costs | 3-4 |
| | Total fixed costs between 50% and 75% of total costs | 2-3 |
| | Total fixed costs less than 50% of total costs | 1-2 |

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